



EIGENRAC
UNDERPINNING SUCCESS

SECURITY - LOGISTICS - CONSTRUCTION

2021

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**SIMON
CARNEGIE**

CEO & Co-founder
EIGENRAC

FOREWORD

Eigenrac enables our clients to operate in demanding environments by supporting their strategic goals in the security, logistics and construction space. By understanding the intended end state, we wish to become the chosen partner of choice to ensure our clients strategic goals are met enabling them to develop a strategy through considered planning and eventual execution.

Through privileged access to relationships across the political, social and economic spectrum in Afghanistan, Eigenrac is uniquely placed to provide advice and support to our clients as required. Our relationships fostered over time, enable us to have a true understanding of the environment that our client intends to operate in, which enables us to provide intelligence led solutions to facilitate their business needs.

We are a conglomerate formed of several companies that provide our clients the foundations for success, ensuring they have a competitive advantage in a challenging market. With decades of experience we can do this by the design and delivery of holistic and turnkey security risk and supply chain logistics management solutions as well as construction project management.

'Our value can be measured in the delivery of holistic, turnkey security, logistics and construction management project solutions through our consortium and uniquely placed relationships, to client specification, on time and within budget. We will deliver to international standards, at local national prices'.



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A note from the Chairman



SAFI OMER

Former governor of Kunduz &
co-founder of Eigenrac

We wish to support Governmental leadership in the restoration of peace and stability, and in doing so, bring prosperity to the people and economic growth to the nation of Afghanistan and other similarly effected post conflict nations. Working with doners and foreign investors we can do this by providing nationalized and world class solutions as a sustainable platform to build on for the future.



ABOUT US

Eigenrac provides a range of unparalleled security risk, logistics and construction project solutions. We are a client focused business, who delivers excellence based on the core competencies at the heart of our business, that are centered on a strict code of ethics embedded within the business culture.

Our values, the Eigenrac way:

E Expertise. A high level of knowledge and skill

I Integrity. Honest, displaying strong moral principles

G Good governance. Managed at the highest levels

E Enduring standards. A quality standard that has stood the test of time

N Nobility. We approach business in an honest, fair & tenacious manner

R Resilient. We can successfully recover from a negative event in our markets

A Altruistic. Willingness to advantage others and to do the right thing through our ethics code

C Courage. Through experience we can control circumstances in a difficult political landscape



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ADVISE

INTELLIGENCE MANAGEMENT SERVICES (IMS)

We provide cost effective and measurable Intelligence Management Solutions that will not only reduce the risks to your assets and reputation, but will also provide a competitive advantage through enhanced business resilience, ensuring you can respond quickly and effectively to incidents and events as they unfold.

Specifically, we will work with you to develop and implement a tailored and bespoke intelligence platform, which will enable you to create a holistic risk and security framework for your business that is based upon information relevant to your project or business operations.

Our proactive approach, which ensures intelligence is embedded at the core of your security strategy will enable you to mitigate risks, wherever practically possible and will ultimately reduce the long-term costs of your business operations in this challenging threat environment.

EIGENRAC HELPS OUR CLIENTS UNDERSTAND SOCIAL AND GEOPOLITICAL THREATS THEY FACE UTILISING THE INTELLIGENCE MANAGEMENT PROCESS. THIS WILL MAKE A NOTABLE DIFFERENCE BETWEEN PHYSICAL, FINANCIAL AND REPUTATIONAL LOSS OR IN ACHIEVING STRATEGIC AIMS AND OBJECTIVES - UNDERPINNING SUCCESS.





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ADVISE

RISK MANAGEMENT SERVICES (RMS)

With continued population growth, comes the increased demand for raw materials, goods and services. This demand, spurred on by the continued expansion of global international trade inevitably leads to the opportunity for investment in a range of areas, including power, communications and transport.

Whilst these Critical National Infrastructure (CNI) programmes often provide long term revenue opportunities enabling economic growth, they also often come with significant safety and security challenges from the plethora of threats that exist within the given environment. It is vital that these threats and the subsequent risks to any programmes are understood and tackled according to the nature of their size and importance.

Through proven expert consultancy and past performance in an unmatched variety of sectors, Eigenrac Risk Management Services will enable our clients' CNI programmes to achieve their goals without compromising on the safety of their people and the security of their assets – underpinning success.

EIGENRAC HELPS CLIENTS TO UNDERSTAND THE RISKS THEY FACE AND OFFER PALATABLE AND COST-EFFECTIVE SOLUTIONS TO MITIGATE THOSE RISKS, THEREBY ENABLING THEIR BUSINESS OPERATIONS TO RUN SEAMLESSLY IN COMPLEX ENVIRONMENTS.





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ADVISE

CAPACITY BUILDING SERVICES (CBS)

The importance of national level capability development programmes for Police, Military and other agencies is fore front in the minds of Governments and foreign investors in the current climate of extended conflicts and unrelenting terrorist attacks.

Our approach from the outset is to deliver a local, sustainable solution that is both enduring and continually seeks to reduce contract costs. In doing so, we aim to help build a legacy that will add depth to government capabilities, ensuring they are able to execute strategy in order to achieve their key objectives and goals.

The uniqueness of our capability is supported by the breadth and depth of our consortium of companies across the security, logistics and construction sectors. These are delivered with the skills and robust project management of our highly experienced and credible trainers and mentors that will exceed the expectations of our customers – underpinning success.

EIGENRAC SEEKS TO BE THE PARTNER OF CHOICE THAT HAS DEMONSTRABLE PAST AND CURRENT PERFORMANCE IN THE SUCCESSFUL DELIVERY OF COMMERCIALY VIABLE CAPACITY AND CAPABILITY BUILDING PROGRAMMES ON BEHALF OF GOVERNMENTS AND CORPORATES.





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PROTECT

SPECIALIZED PROTECTIVE SECURITY SERVICES (SPSS)

Our roots go back to 2004, as the first established Risk Management Company (RMC) and Private Security Company (PSC) in Afghanistan. Since then, we have prided ourselves in providing world leading service standards to a wide range of multinational and international NGO's and organisations, as well as delivering security to corporates from a range of sectors including; energy, extractives, manufacturing and logistics.

Eigenrac provides complex and comprehensive specialised protective security services to the corporate and diplomatic community to international standards at local national prices. A changing security landscape will mean that client requirements will evolve with the situation, and that flexible and agile service provision is essential in ensuring service delivery continues to meet corporate and diplomatic protection needs.

We are fully compliant with all regulatory requirements in order to operate as an RMC and PSC in Afghanistan, with current licenses and associated permits, as well as adherence to the ethical employment of staff in accordance with labour law. Our security staff are trained by expatriate former military and police operatives with refresher training conducted every six months.

EIGENRAC WILL DELIVER FULLY COMPLIANT INTERNATIONAL STANDARD RMC AND PSC MOBILE AND STATIC SECURITY SERVICES AT LOCAL NATIONAL PRICES. WE CAN DO THIS BY UTILIZING A FLEET OF ARMORED VEHICLES AND EXPATRIATE TRAINED AND EQUIPPED STAFF, LEVERAGING OUR NATIONAL FOOTPRINT AND ACCESS TO OUR SUPPLY CHAIN WHICH ENABLES US THE ABILITY TO OFFER COMPELLING FINANCIAL PROPOSALS IN AN EXTREMELY COMPETITIVE MARKET.

COMPLIANCE

- RISK MANAGEMENT CONSULTANCY (RMC)
- PRIVATE SECURITY COMPANY 1 (PSC1)
- ISO 9001:2015 QMS





PROTECT

K9 SERVICES

Through our consortium approach to providing our clients a holistic and turnkey security solutions, Eigenrac offers bespoke canine services to meet a wide range of client requirements in difficult operating environments.

Our K9 partners are an Afghan veteran owned company committed to providing service excellence in line with international best practice standards (United States Army, Working Dog Regulation 190-12).

Service excellence is communicated and delivered through an established training curriculum with the ability to train, certify and deploy working dogs throughout Afghanistan. We draw on experienced dog handlers from the military and police services around the world, delivering an unparalleled level of expertise to our clients wherever we deploy.

Services include:

- Explosive Dog Detection Teams (EDDT)
 - Asset sweep and search
 - Mine/ UXO clearance
- Narcotic Dog Detection teams (NDDT)
- Training services at our Kabul registered training centre

EIGENRAC CAN OFFER FULL SPECTRUM K9 SERVICES AT THE MOST COMPETITIVE PRICES UTILISING OUR IN-HOUSE TRAINING FACILITIES AND STAFF WITH ACCESS THROUGH OUR SUPPLY CHAIN TO SECTOR RESOURCES.





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PROTECT

TECHNICAL SECURITY SERVICES (TSS)

Eigenrac understands that as a threat environment matures so do the business needs and requirements of our client's. An immature and volatile threat landscape will demand security advisory and protective services that act as enabling facilitators for conducting business operations.

Once a business operation is established and underway, the requirement will be for a more sustainable solution, where technology may replace and/or compliment physical security measures offering significant cost savings and efficiencies.

Eigenrac offers tailored Technical Support Service solutions to fit our client's requirements and offer a more sustainable and cost-efficient means to conduct operations for a prolonged period of time.

- CCTV system instillation and monitoring
- Alarm system instillation and monitoring
- Access control systems
- Technical Surveillance Counter Measures (TSCM)
- Personnel and vehicle tracking

EIGENRAC OFFER FULLY INTEGRATED TECHNICAL SECURITY SOLUTIONS WHICH WE WILL INSTALL AND COMMISSION UTILIZING OUR WORLD CLASS ENGINEERS OFFERING SIGNIFICANT COST SAVINGS WITH OUR UNIQUE PROCUREMENT AND SUPPLY CHAIN ACCESS CAPABILITIES.



SUSTAIN

LOGISTICS

Eigenrac provides end to end supply chain and logistics solutions to enable your business needs. We can do this through leveraging our relationships in the region not only to facilitate clearances but also provide a security envelope in whichever area we are operating in. We can provide these services to internationally recognised and compliant standards at competitive prices.

With our partners, Eigenrac can provide clients with reliable, transparent and compliant supply chain logistical solutions in the most austere and complex environments. We understand that delays in the supply chain can have severe impact, not only operationally but also have a significant negative impact to project budgets. Our fortified solutions will deliver cargo on time, in-tact and within budget. We will deliver regular situation reports and maintain client visibility of the cargo in transit.

We have the capability to manage import and export nuances at the port of Karachi that will ensure cargo is not needlessly delayed with unnecessary bureaucracy. Our network and partners allow us to deliver end to end bonded trucking solutions, from or to the port of Karachi across land borders of Pakistan, into or from Afghanistan managing all required clearances seamlessly. Our will clients have total visibility of their cargo throughout the journey giving a layer of comfort in the knowledge that their assets are secure, en-route and on time.

OUR VALUE IS IN OUR ABILITY TO PROVIDE TURNKEY LOGISTICS AND SECURITY SOLUTIONS ENABLING YOUR SUPPLY CHAIN AND CARGO TO REACH THE REQUIRED DESTINATION IN-TACT AND WITHOUT DELAY, SAFELY AND SECURELY.

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SUSTAIN

FLEET MANAGEMENT SERVICES (FMS)

Working with Eigenrac and our partners of choice in the Automotive space, we will deliver effective and capable solutions to operate vehicles and equipment, services supply and Original Equipment Manufacturer (OEM) parts supply to a wide range of clients within Afghanistan, as well as other operational overseas theatres. We offer a totally reliable, technically-capable and effective solution, backed by the international standing of:

- Direct Original Equipment Manufacturer appointments
- Extensive Network Partner relationships to enable 'value add' and 'up-sell' within our lines of business – automotive leasing and OEM spare parts, power generation (units and OEM spare parts) & logistics (surface sea & air).

Our objective is for the US DoD to maintain its effective overseas capability in supporting US forces and NATO partners using our proven, reliable, technically-capable and responsive lease and maintenance solutions. Further, enhanced with efficient and effective procurement support for the supply of OEM parts.

We have proven experience with the US Government and their Prime Contractors, as well as other Government entities in the delivery of Fleet Management services.

BY UNDERSTANDING OUR CLIENTS INTENDED END STATE, WE WILL OFFER COST-BENEFIT ANALYSIS OF ALL RELEVANT PROPOSALS TO THE FULLEST, ENSURING THAT ALL POTENTIAL OPTIONS HAVE BEEN EXPLORED AND A MONETARY COST SAVING VALUE CAN BE RECOGNISED BY OUR CLIENT IN OUR PROPOSAL.



**US Service-Disabled Veteran-Owned Small Business*



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DEVELOP

ORDNANCE MANAGEMENT SERVICES (OMS)

Ordnance management programmes include but are not limited to surveying, mapping and marking hazardous areas, mine clearance (removal and destruction of mines/ UXO from the ground), advocacy, victim assistance and mine risk education.

The disposal of unexploded remnants of war may be required to facilitate construction projects and will need ordnance management sector experts to manage the collaboration between clients operational aspirations and any mine clearance task in hand.

Eigenrac and its partners have demonstrable experience in the nuances of navigating the political and logistical realities of conducting humanitarian mine action clearance operations in affected areas in Afghanistan. This includes all project nodes essential in ensuring a fully complaint, skilled and sustainable programme that is managed to internationally recognised standards ensuring all ethical, regulatory, logistical controls are in place and managed by responsive programme sector experts.

EIGENRAC'S QUALIFIED AND EXPERIENCED STAFF ASSIST IN THE PREPARATION AND DELIVERY OF ALL ORDNANCE MANAGEMENT ACTIVITIES ENSURING COMPLIANCE TO WORD AND LETTER OF INTERNATIONALLY RECOGNISED INDUSTRY BEST PRACTICES AND GUIDELINE.





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DEVELOP

CONSTRUCTION

Eigenrac's construction sector partners have nearly 20 years' experience in Afghanistan and have delivered numerous engineering construction and consultancy projects for Afghan Government Ministries, the international community, NGO's and the private sector. Our reach and experience right across the construction sector enables us to provide fully integrated solutions to the most complex projects in the most challenging parts of Afghanistan.

Our offices headquartered in Kabul with regional hubs from the North of the country in Mazar to the South in Kandahar, along with a multi skilled management team of industry professionals, we have developed a strong reputation for quality performance, HSE compliance, timely completion, and client satisfaction. We pride ourselves in the relationships we have with the subcontractor community and tribal connections in the autonomous regions of Afghanistan which enables us to meet project commitments and expectations whilst providing nationalised workforce employment.

Our consortium has a strong reach back and support mechanism which enables us to oversee each project at the most senior levels, through all phases from preconstruction to final delivery. Working word and letter to international compliance standards and best practices. Our qualified engineers and consultants have experience in delivering economic appraisal, construction management and supervision of all engineering projects from basic infrastructure development schemes to mega projects.

We will survey, design and implement all types of rehabilitation, construction, and reconstruction projects such as building, road, bridge and culvert construction, water supply, irrigation, sanitation and electrical transmission line construction with all associated support services.

Our aim is to deliver your project, to specification, on time and within budget – underpinning your success.





OUR PAST PERFORMANCE

Eigenrac partners have demonstrable past performance in the delivery of security and logistics services as well as construction project management in post conflict environments.

We have contracted mobile and static security, capacity building, logistical supply chain and convoy services in Afghanistan. We have delivered a wide range of construction project management and delivery services in the infrastructure development sector, including critical national infrastructure space to a varied and diverse customer base ranging from the Government of the Islamic Republic of Afghanistan and the international community as well as many commercial organisations.

Our expertise combined with experience gained from delivery of these projects, coupled with our ability to price competitively, makes us an appealing partner of choice to assist you in achieving your aims and objectives in this difficult environment.

SECURITY & LOGISTICS

CONSTRUCTION





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