



EIGENRAC
UNDERPINNING SUCCESS

RISK MANAGEMENT CONSULTANCY

2023



EIGENRAC

*Delivering tailored solutions bringing international levels
of best practice to our clients in difficult environments.*

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**SIMON
CARNEGIE**

CEO & Founder
EIGENRAC

FOREWORD

Eigenrac enables our clients to operate in demanding environments by supporting their strategic goals in the security risk management space. By understanding the intended end state, we wish to become the chosen partner of choice to ensure our clients strategic goals are met enabling them to develop a strategy through considered planning and eventual execution.

Through privileged access to relationships across the political, social and economic spectrum in the MEA & Asia region, Eigenrac is uniquely placed to provide advice and support to our clients. Our relationships fostered over time, enable us to have a true understanding of the environment that our clients intends to operate in. This enables us to provide intelligence led solutions to facilitate their business needs.

Through our tested local national delivery partners with expatriate management oversight we provide our clients the foundations for success, ensuring they have a competitive advantage in challenging markets. We can do this leveraging decades of experience in the design and delivery of holistic end-to-end security risk management solutions tailored specifically to our clients requirements.

Our clients demand internationally recognized best practice standards, delivered at a competitive rate. Our value is in our people, our experience, and in the delivery of first-class world leading services, within budget and on time.



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ABOUT US

Eigenrac provides a range of unparalleled security risk management solutions. We are a client focused business delivering excellence based on the core competencies at the heart of our business. Our principles are centered on a strict code of ethics embedded within our business culture.

Our values, the Eigenrac way:

E Expertise. A high level of knowledge and skill.

I Integrity. Honest, displaying strong moral principles.

G Good governance. Managed at the highest levels.

E Enduring standards. A quality standard that has stood the test of time.

N Nobility. We approach business in an honest, fair & tenacious manner.

R Resilient. We can successfully recover from a negative event in our markets.

A Altruistic. Willingness to advantage others and to do the right thing through our ethics code.

C Courage. Through experience we can control circumstances in a difficult political landscape.



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ADVISE

INTELLIGENCE MANAGEMENT SERVICES (IMS)

We provide cost effective and measurable Intelligence Management Solutions that will not only reduce the risks to your assets and reputation, but will also provide a competitive advantage through enhanced business resilience, ensuring you can respond quickly and effectively to incidents and events as they unfold.

Specifically, we will work with you to identify your unique intelligence requirements. Then utilizing our extensive network of sources and analysts we will produce a focused intelligence product. This will enable you to create a holistic risk and security framework for your business that is based upon information relevant to your project or business operations.

Our proactive approach, which ensures intelligence is embedded at the core of your security strategy will enable you to mitigate risks, wherever practically possible and will ultimately reduce the long-term costs of your business operations in challenging environment.

EIGENRAC HELPS OUR CLIENTS UNDERSTAND SOCIAL AND GEOPOLITICAL THREATS THEY FACE UTILISING THE INTELLIGENCE MANAGEMENT PROCESS. THIS WILL MAKE A NOTABLE DIFFERENCE BETWEEN PHYSICAL, FINANCIAL AND REPUTATIONAL LOSS OR IN ACHIEVING STRATEGIC AIMS AND OBJECTIVES – UNDERPINNING SUCCESS.



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PROTECT

SPECIALIZED PROTECTIVE SECURITY SERVICES (SPSS)

We provide world leading executive protection, security escorting and guarding services to a wide ranging client base of multinational organizations and NGO's, as well as delivering security to corporates from a range of sectors. These include energy, extractives, manufacturing, transport, VIP and logistics. All of our security professionals are trained by expatriate former military and police personnel. We ensure that best practice standards are met at all times and that a meticulous level of planning, prior to the execution of operations is embedded in our security operators culture.

We have nearly two decades of proven past performance in the delivery of specialized protective static and mobile security, executive protection and meet and greet services, in-country protective services, training and development. We strictly meet all regulatory requirements to operate with current licenses and associated permits, as well as adherence to the ethical employment of staff in accordance with labour law.

COMPLIANCE

- PRIVATE SECURITY COMPANY COMPLIANT
- ICOCA COMPLIANT

EIGENRAC OFFERS A COMPREHENSIVE SPECIALIZED PROTECTIVE SECURITY SERVICES TO THE CORPORATE, DIPLOMATIC AND NGO COMMUNITY IN DIFFICULT ENVIRONMENTS. A CHANGING SECURITY LANDSCAPE WILL MEAN THAT CLIENT REQUIREMENTS WILL EVOLVE WITH THE SITUATION, AND THAT FLEXIBLE AND AGILE SERVICE PROVISION IS ESSENTIAL IN ENSURING SERVICE DELIVERY CONTINUES TO MEET CLIENT PROTECTION NEEDS.

SUSTAIN

RISK MANAGEMENT SERVICES (RMS)

With continued population growth, comes the increased demand for raw materials, goods and services. This demand, spurred on by the continued expansion of global international trade inevitably leads to the opportunity for investment in a range of areas, including power, communications and transport.

Whilst these Critical National Infrastructure (CNI) programs often provide long term revenue opportunities enabling economic growth, they also often come with significant safety and security challenges from the plethora of threats that exist within the given environment. It is vital that these threats and the subsequent risks to any programs are understood and tackled according to the nature of their size and importance.

Through proven expert consultancy and past performance in an unmatched variety of sectors, Eigenrac Risk Management Services will enable our clients' CNI programs to achieve their goals without compromising on the safety of their people and the security of their assets – underpinning success.



EIGENRAC HELPS CLIENTS TO UNDERSTAND THE RISKS THEY FACE AND OFFERS PALATABLE AND COST-EFFECTIVE SOLUTIONS TO MITIGATE THOSE RISKS, THEREBY ENABLING BUSINESS OPERATIONS TO RUN SEAMLESSLY IN COMPLEX ENVIRONMENTS.



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DEVELOP

CAPACITY BUILDING SERVICES (CBS)

Eigenrac seeks to be the partner of choice that has demonstrable past and current performance in the successful delivery of commercially viable capacity and capability building programs that includes specialized training on behalf of Governments, Corporates and NGO's.

Our approach from the outset is to deliver a local, sustainable solution that is both enduring and continually seeks to reduce contract costs. In doing so we aim to help build a legacy that will add depth to our clients' capabilities, ensuring they are able to execute strategy in order to achieve their key goals both in the short and long term.

The uniqueness of our capability is supported by the breadth and depth of our reach across the sectors and geographies that we operate in. Our programs are delivered with the skills and robust project management of highly experienced and credible trainers and mentors that will exceed the expectations of our customers – underpinning success.

THE IMPORTANCE OF CAPABILITY DEVELOPMENT PROGRAMS FOR SECURITY AGENCIES, CORPORATE ENTITIES AND NGO'S IS FOREFRONT IN THE MINDS OF GOVERNMENTS AND FOREIGN INVESTORS IN THE CURRENT CLIMATE OF EXTENDED CONFLICTS AND UNRELENTING TERRORIST ATTACKS.



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OUR PAST PERFORMANCE

Eigenrac has considerable past performance in the delivery of cost-effective and diverse risk based solutions in complex and post conflict environments.

We have contracted mobile and static security, capacity building, logistical supply chain support, procurement and life support services, as well as corporate investigations, risk consultancy and provided strategic liaison functions for our clients. We have delivered a diverse and wide range of services to a varied customer base ranging from Government, corporate and NGO organizations.

Our expertise combined with experience gained from delivery of these projects, coupled with our ability to price competitively, makes us an appealing partner of choice to assist you in achieving your strategic aims and objectives.



GARDAWORLD

Adam Smith
International

AMARANTE
International



Capital
Punishment
Justice
Project

Chemonics
International

SCA
Swedish Committee for
Afghanistan






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